

NEWS RELEASE

ECLIPSE IA ANNOUNCES MERGER WITH ON TIME STAFFING TO CREATE ONE-STOP PEOPLE LOGISTIC SOLUTIONS IN THE NORTH AMERICAN SUPPLY CHAIN MARKETPLACE

MELBOURNE, FLORIDA, January 8th, 2019 – Eclipse IA and On Time Staffing, LLC, along with its People Logistics division, announced today their planned merger. The combined company will meet the increasing demands for specialized outsourced people logistics solutions in the supply chain in North America. The combined businesses will be owned by LaSalle Capital.

The merger seeks to leverage Eclipse IA’s supply chain expertise and resources in end-to-end distribution operations solutions with On Time Staffing’s robust vendor management system, tailored toward optimizing workforce productivity and increasing quality, to provide a one-stop shop for clients. The companies bring together a combined 54+ years in outsourced people solutions, handling more than 1.5 billion cases and 800,000 trailers in 2017.

“By joining forces with On Time Staffing and People Logistics, we look to strengthen our services portfolio, enhance supply chain logistics technology and reinforce our commitment to outstanding service,” said Pete Westermann, CEO of Eclipse IA. “Continuous recruitment and retention of highly specialized talent yields measurable value for our client base by optimizing workforce productivity, minimizing safety risks and maintaining quality standards.” Westermann added, “Throughout the business integration, we will remain committed to our core values of driving results for clients and serving as an accountable partner to both clients and our highly skilled workforce.”

“This collaboration offers a substantial growth opportunity for the combined company to expand its labor solutions offerings” said Brian Kares, CEO of On Time Staffing. “Clients can have outsourced managers on-site and an option for productivity incentive based on unit rate price, in addition to their current model of hourly rates for outsourced employees.”

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The businesses will maintain their corporate headquarters—Eclipse IA in Melbourne, Florida, and On Time Staffing in Cherry Hill, New Jersey—with 4500 employees serving in 90 locations across

North America. Westermann will serve as CEO of the combined business, and Kares will be President.

About Eclipse IA

Owned by LaSalle Capital, Eclipse IA has been providing productivity-based staffing solutions to the Supply Chain industry since 2003. Serving a multitude of customer types across 55 sites in the U.S. and Canada, the company is committed to delivering high-quality solutions based on the principles of its core values: Serve, Safe, Succeed.

About On Time Staffing, LLC

Founded in 1999, On Time Staffing, LLC¹ is a privately-held, national, onsite workforce management and temporary staffing services company headquartered in Cherry Hill, NJ. The company specializes in providing the highest quality staffing, exclusively in the Light Industrial segment, to Fortune 1000 companies. Associates serve in warehouse, packaging and manufacturing capacities.

About People Logistics

A privately-held, workforce management consulting firm founded in 2014 as a division of On Time Staffing, People Logistics works exclusively with companies in warehouse, manufacturing, distribution, packaging, food processing and 3PL environments. The company provides enterprise-level ideas and insight to help customers with their labor strategy to decrease turnover, reduce overtime, lower cost per unit, improve employee engagement and improve production operations efficiencies.

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¹ OTS Holdings, which also has a property management staffing companies under management, will remain as OTS Holdings and not be part of the new merger.